

Virtustream Opens Office in Atlanta Supporting Cloud Cover Services and Sales in Southeast Region

Bethesda, Md.—August 9, 2011—[Virtustream, Inc.](#), a leading provider of enterprise cloud services and next generation infrastructure solutions, today announced the opening of its new office in Atlanta. In addition to providing a regional sales presence, this office will service clients in the Southeast and serve as the main base for Virtustream’s [Cloud Cover Services](#) team, which provides managed services from core infrastructure through enterprise applications.

Backed by industry-leading Service Level Agreements, Virtustream’s Cloud Cover solutions, including ERP infrastructure and application management, service continuity and disaster recovery, enable companies to expand capabilities and nimbly respond to changing business needs with solutions that reduce operating costs while efficiently administering applications with improved service levels. Virtustream Cloud Cover Services offerings also include a suite of well-defined processes and tools that provide real-time metrics that can detect, diagnose, repair and report the service quality of complex business transactions.

In addition, Virtustream has deep expertise in managing complex SAP application environments and offers SAP solutions designed to yield better performance and more cost effective application management. Virtustream recently joined SAP’s virtualization and cloud technology advisory board, a select group of [SAP](#) customers and partners who are actively involved with cloud computing, and is an [SAP-certified provider of cloud services](#) for its ability to deploy SAP applications via the xStream platform, including on-demand infrastructure, hardware, storage, network, software and services.

“Companies that rely on Virtustream’s Cloud Cover Services expect that their enterprise applications, including SAP, will run faster, cost less to manage and deliver greater value in terms of business process improvement,” said Peter Albers, executive vice president of Cloud Cover Services, Virtustream. “Our corporate expansion and new Atlanta office enables us to meet and exceed client expectations. Virtustream currently manages one of the largest SAP production environments running on xStream, our multi-tenanted enterprise cloud, and we’ve seen increased interest in our Cloud Cover Services as more enterprises look to drive efficiency by migrating entire infrastructures to the cloud.”

The Atlanta office will occupy approximately 4,000 square feet at 6 Concourse Parkway NE in Atlanta’s Concourse Corporate Center. For information about employment opportunities, please contact careers@virtustream.com.

Are You Cloud Ready? Upcoming Peer2Peer Roundtable in Atlanta

Executives and IT professionals interested in exploring cloud options to determine the benefits an enterprise can derive from cloud computing are invited to participate in a local lunch event.

What: Atlanta Lunch & Learn - Cloud Advisory Services & DR with Virtualization

When: August 23, 2011 | 11:30 - 1:30

Where: 5 Concourse Parkway, Suite 114 - Atlanta, GA

[Register: Atlanta P2P](#)

About Virtustream

Virtustream (www.virtustream.com) is an innovative cloud provisioning firm committed to delivering next-generation infrastructure services to enterprise class customers. We leverage our secure high performance platform, xStream, to deliver highly available and elastic compute resources at true consumption-based pricing. We lead our Cloud Platform Services with [Cloud Advisory Services](#), providing expertise in the areas of cloud adoption, migration and architecture strategies and infrastructure-related integration services. We provide ongoing support for our [Cloud Platform Services](#) through two groups: our [Cloud Cover](#) team provides a managed service, from core infrastructure through enterprise applications and the [Cloud Staging and Networks](#) group that provides colocation, security and network services. Virtustream owns and operates its own data centers in the U.S. and U.K., and has offices in Washington, D.C., New York, San Francisco, Atlanta, London, Dublin and the Channel Islands. Keep tabs on us with Twitter: www.twitter.com/rjrogers87 and www.twitter.com/Virtustream360.

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