



## **Virtustream Approved as G-Cloud Supplier - Offers Secure, Government-Class Cloud and Data Center Services to U.K. Government Organizations**

*Virtustream's Cloud Platform, xStream, has Passed U.K. Government's G-Cloud Strict Evaluation for Security, Performance and Service Management*

**LONDON — February 20, 2012** – [Virtustream, Inc.](#), a leading cloud solutions provider, today announced that it has been approved as a U.K. government G-Cloud supplier. G-Cloud approval enables Virtustream to offer government-class cloud and data center services to the U.K. public sector, providing government based organizations with secure, reliable and highly cost effective cloud solutions. Virtustream offers G-cloud approved infrastructure-as-a-service (IAAS) and specialist cloud services (managed applications and cloud services) to U.K. government organizations. Virtustream joins the G-Cloud supplier community, a marketplace of cloud services approved for use by U.K.-based government organizations.

Public sector organizations worldwide are demanding cloud services to take advantage of the significant cost and operational efficiencies possible with cloud computing. However, government organizations are also held to very rigorous data security and IT environment availability standards. G-Cloud identifies and qualifies suppliers as suitable for use by government procurement. G-Cloud simplifies processes involved in purchasing and managing services, making access to the cloud easier for all U.K. government entities. Virtustream's cloud platform, xStream, provides highly secure, highly efficient and simple to manage data center and cloud services.

"G-Cloud represents a strong commitment by the U.K. government to embrace innovation and deliver cost savings by making it easier for various organizations to evaluate, purchase and deploy cloud infrastructure and services," said Karl Deacon, managing director, EMEA, Virtustream. "Inclusion in G-Cloud allows Virtustream to offer enterprise-class cloud services, including the xStream cloud platform, to the public sector. Virtustream cloud services have been built from the ground-up to deliver superior performance, high availability and security backed by industry leading SLAs."

This announcement adds to Virtustream's existing government and enterprise certifications. In addition Virtustream today announced that its data center has earned [a moderate level FISMA authorization and accreditation certificate](#), a U.S. government approval of Virtustream's strict security standards and best practices.

### **About Virtustream**

[Virtustream](#) ([www.virtustream.com](http://www.virtustream.com)) is a leading cloud solution provider, specializing in moving complex

enterprise IT environments to the cloud. Virtustream provides enterprise, government and service providers with cloud solutions. Virtustream offers xStream, a highly secure, high performance enterprise class cloud solution for private, virtual private, hybrid and public clouds. xStream is available both as management software for existing data centers/clouds and also as a managed service from Virtustream's own cloud. xStream provides highly secure, multi-tenant, multi-hypervisor cloud management and managed cloud services - powered by Micro-VM technology - delivering significant efficiency savings beyond traditional virtualized environments, with true consumption based pricing. Virtustream also provides comprehensive professional services to help customers assess, design, migrate, manage and operate clouds. Virtustream has over 15,000 business and government customers using our software. Virtustream offers xStream worldwide, owns its own data centers in the U.S. and U.K., operates an international Cloud Exchange, and has offices in New York, Washington D.C., San Francisco, Atlanta, London and Dublin with partners in Asia and China. Follow us on Twitter: [www.twitter.com/Virtustream](http://www.twitter.com/Virtustream), [www.twitter.com/rjrogers87](http://www.twitter.com/rjrogers87), [www.twitter.com/saspinall](http://www.twitter.com/saspinall).

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