

Virtustream Joins SAP's Virtualization and Cloud Technology Advisory Board

*SAP-Certified Global Provider of Cloud Services Helps Guide
Development of Cloud Management Tools and Strategy in Support of SAP® Solutions*

Bethesda, Md.—April 5, 2011—[Virtustream, Inc.](#), a leading provider of cloud services and next-generation infrastructure solutions, today announced it has joined SAP's virtualization and cloud technology advisory board, a select group of [SAP](#) (NYSE: SAP) customers and partners who are actively involved with cloud computing. As a member of the advisory board, Virtustream will leverage its knowledge and experience as a cloud services provider to help SAP validate the development requirements of solutions and tools to manage SAP® applications in virtual and cloud infrastructures.

“The formation of the virtualization and cloud technology advisory board is part of SAP's commitment to expand our cloud computing strategy and further develop our suite of industry-leading cloud-based solutions,” said Jeff Anders, director, Solution Management, Virtualization and Cloud, SAP Labs, Inc. “With organizations gaining confidence in deploying mission-critical applications in the cloud, there is a demand for sophisticated cloud platforms that can help ensure the availability, security and flexibility requirements of enterprise-class applications. Virtustream's participation in the technology advisory board supports our efforts to develop solutions that leverage virtualization technologies and cloud platforms to help enterprises quickly respond to changing business and market requirements.”

Virtustream has deep expertise in optimizing SAP application environments through its [xStream](#) cloud platform, which was developed with a focus on the requirements necessary to run complex enterprise applications such as those from SAP, in an elastic consumption-based model, backed by industry-leading SLAs. In November 2010, Virtustream became the seventh [SAP-certified provider of cloud services](#) worldwide for its ability to deploy SAP applications via the xStream platform, including on-demand infrastructure, hardware, storage, network, software and services.

Virtustream currently manages one of the largest production environments of SAP applications running in a multi-tenanted cloud, as [Domino Sugar](#) (American Sugar Holdings, Inc. and its affiliates) deployed xStream in order to optimize its entire infrastructure, including a multi-thousand seat SAP application-based system. As a result of the deployment, Domino's SAP systems now operate up to twice as fast on the xStream platform. The company also projects up to a 40 percent reduction in total cost of ownership over three years, while providing elastic capacity and significantly reducing disaster recovery times.

“Leveraging comprehensive SAP product knowledge and nearly a decade of experience designing highly available and elastic virtualization and cloud infrastructures, Virtustream enables clients to maximize their deployed capital investments and truly take advantage of the efficiencies of the cloud,” said Peter Albers, executive vice president, Global Application Services, Virtustream. “We look forward to sharing our expertise

with the technology advisory board and collaborating with SAP and our peers on solutions that advance the delivery of enterprise-class applications in the cloud.”

About Virtustream

[Virtustream \(www.virtustream.com\)](http://www.virtustream.com) is an innovative cloud provisioning firm committed to delivering next generation infrastructure services to enterprise class customers. We leverage our secure high-performance platform, [xStream](#), to deliver highly available and elastic compute resources at true consumption-based pricing. Our [Cloud Services](#) are led with [Professional Services](#) expertise in the areas of cloud adoption, migration and architecture strategies and infrastructure-related integration services. We provide ongoing support for our Cloud Services with an [Application Services](#) group that offers a managed service from core infrastructure through enterprise applications. Virtustream owns and operates its own data centers in the U.S. and U.K., and has offices in Washington, D.C., New York, San Francisco, Atlanta, London, Dublin and the Channel Islands. Keep tabs on us with Twitter: www.twitter.com/Virtustream360.

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