

Virtustream Acquires Network-i

Added Data Centre Capacity Supports Company's Global Growth Strategy and Meets Customer Demand for Availability and Redundancy

Bethesda, Md.—August 5, 2010—[Virtustream](#), Inc., a privately held infrastructure services firm, today announced it has acquired Network-i Limited, including its two secure ISO27001 certified data centers located in the United Kingdom. This acquisition grew from Virtustream's previous relationship with Network-i and supports Virtustream's global data centre growth strategy. Virtustream will offer capacity within the London facilities to new customers, including those that deploy Virtustream's enterprise cloud platform, xStream. Virtustream will continue to provide outsourcing capacity and managed services to existing and new customers with the same service level agreements that were in place when offered by Network-i.

Virtustream's [xStream](#) platform increases operational efficiency and ROI through flexible internal (private), external (off-premise) and hybrid (a combination of on and off-premise) cloud environments and offers greater financial flexibility through consumption-based pricing supported by guaranteed resources, capacity on demand and industry leading SLAs.

"We've seen a significant increase in U.K. organizations considering a move from a virtual private data centre into the cloud, but many are still hesitant to migrate their data unless a cloud vendor could guarantee 100 percent uptime and the highest level of security," said Kevin Reid, chief executive officer at Virtustream. "Through the acquisition of Network-i, an organization with an exemplary track record in managing service availability, we ensure that our current clients, including those from Network-i, have the capacity they need today and are able to prepare for expected growth from clients leveraging xStream."

Virtustream guarantees high availability within its services by building redundancy into cloud deployments. Data is replicated in real-time in a second data centre in each geographical location, ensuring services switch to the second data centre with minimal interruption in the event of an issue.

"Pairing our more than 10 years experience running and managing secure data centers with zero downtime with Virtustream's decade of experience managing virtual environments, we're confident

that this acquisition is a strategic decision that will benefit existing clients and new customers that are ready to realize the cost and resource savings of cloud computing,” said Barry Reynolds, director, business integration, Network-i.

About Virtustream

Virtustream (www.virtustream.com) is an infrastructure services firm committed to helping clients actualize the enterprise cloud by providing strategy, integration and managed services leveraging virtualization technologies, and [xStream](#), our secure cloud platform. Virtustream delivers efficient infrastructure solutions, backed by guaranteed service levels and an industry leading resource-based pricing model, based on the company’s three pillars of service excellence including [Professional Services](#), [Cloud Services](#) and [Managed Services](#). Through a self-service, automated foundation built on nine years of virtualization expertise, Virtustream delivers flexibility that allows clients to capitalize on the flux of today’s dynamic business requirements. Headquartered in Washington, D.C., the privately held company also has offices in London, Dublin and the Channel Islands. Follow us on Twitter: www.twitter.com/Virtustream360.

About Network-i

Network-i is an ISO 27001:2005 and ISO 9001:2000 accredited company that owns and operates next generation datacentres in the United Kingdom. Our customers include Governmental organisations, NHS Trusts, FTSE 100 companies and other companies that rely on a 100% uptime of systems and applications to deliver a service to their customers. For more information contact our business development team + 44 (0)208 230 2100.

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