



SAP Certifies Virtustream's Capabilities to Deliver SAP® Applications in the Cloud via the xStream Platform

Seventh SAP-Certified Global Provider of Cloud Services

Bethesda, Md.—November 10, 2010—Virtustream, Inc., a leading provider of cloud services and infrastructure solutions, today announced that it is now an SAP-certified provider of cloud services. SAP AG (NYSE: SAP) has certified Virtustream's capabilities to deploy SAP® applications via its xStream cloud platform, including on-demand infrastructure, hardware, storage, network, software and services. Virtustream was the seventh SAP-certified provider of cloud services worldwide as a result of its demonstrated capability to deliver high-quality cloud services to customers in support of SAP applications. To achieve this certification, a vendor's cloud delivery platform must undergo extensive testing by SAP to validate the security, proper integration and operation of SAP applications. The rigorous audit also included technical reviews of physical and logical security processes supporting these cloud services.

Designed and developed in-house and based on almost a decade of virtualization experience, the xStream cloud delivery platform was architected with a focus on the intense requirements necessary to run complex enterprise applications such as those from SAP. The xStream platform can deploy the full line of SAP applications, including SAP Customer Relationship Management, SAP ERP, SAP Product Lifecycle Management, SAP Supply Chain Management and the SAP ERP Corporate Services solution.

"SAP applications typically manage the most important business functions and most critical information within an enterprise," said Rodney Rogers, co-founder and executive chairman of Virtustream. "Many enterprises are still hesitant to deploy mission-critical applications within the cloud. This prestigious SAP certification demonstrates Virtustream's ability to provide cloud services in support of SAP solutions. As part of the certification, the xStream platform was validated as a cloud provisioning platform capable of delivering the security, performance and elasticity requirements of mission critical applications at the high standard demanded by enterprise clients."

"Virtustream offers a number of unique cloud-based solutions that focus on supporting the enterprise application market. Our patent-pending infrastructure provisioning algorithms allow us to deliver the superior security and performance of a private enterprise cloud while leveraging the efficiencies of multi-tenant cloud economics," said Kevin Reid, co-founder and CEO of Virtustream. "xStream offers true consumption-based infrastructure pricing in support of the SAP environment, and further, Virtustream supports this environment with a full suite of managed services inclusive of SAP Basis and functional application support."

Virtustream's solution focuses on the aggregate requirements of workloads operating within the cloud and dynamically allocates resources to those with the greatest demand to optimize and balance the application operating environment. This is different from the standard approach used by other cloud providers selling commoditized virtual machines with either a specific memory or CPU sizing parameter. This approach allows Virtustream to guarantee I/O performance for each client and facilitates their unique SLA on SAP applications.

"The cloud-based delivery of SAP applications from certified providers such as Virtustream will have a positive impact on driving the evolution of how enterprise applications are delivered and consumed," said Michael Ressemann, global head of Outsourcing Services and Solution Delivery at SAP. "SAP looks forward to working with Virtustream on deployment models for delivering on-demand hardware and software, providing cost savings, disaster recovery and application management benefits while maximizing application uptime."

Last month, Virtustream announced that Domino Sugar (American Sugar Holdings, Inc. and its affiliates), the world's largest producer and distributor of refined sugar products, successfully implemented a multi-thousand seat enterprise application production system running SAP solutions on xStream.

The SAP certification is the latest example of Virtustream's growing momentum as customers and partners realize the benefits of the company's approach to cloud computing. Earlier this year, Virtustream was included in the *Inc.* 5000 list of America's fastest growing private companies. Virtustream was also named a winner in the AlwaysOn 2010 East Top 100 and the OnDemand 2010 Top 100 Private Companies. For a complete listing of honors and awards, please visit <http://www.virtustream.com>.

About Virtustream

Virtustream (www.virtustream.com) is an innovative Cloud provisioning firm committed to delivering "next generation" infrastructure services to enterprise class customers. We leverage our secure high performance platform, xStream, to deliver highly available and elastic compute resources at true consumption-based pricing. Our Cloud Services are led with Professional Services expertise in the areas of Cloud adoption, migration and architecture strategies and infrastructure related integration services. We provide ongoing support for our Cloud Services with an Application Services group that offers a managed service from core infrastructure through enterprise applications. Virtustream owns and operates its own data centers in the U.S. and U.K., and has offices in Washington, D.C., New York, San Francisco, Atlanta, London, Dublin and the Channel Islands. Keep tabs on us with Twitter: www.twitter.com/Virtustream360.

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SAP Forward-looking Statement

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "may," "plan," "project," "predict," "should" and "will" and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect SAP's future financial results are discussed more fully in SAP's filings with the U.S. Securities and Exchange Commission ("SEC"), including SAP's most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.